



We Make Great Plans
Come True



Boskalis Area Nordic

Terramare Oy | Boskalis Sweden AB | Terramare Eesti OÜ

International Dredging and Marine
Contractors



 **Royal
Boskalis Westminster nv**

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Boskalis Area Nordic

Boskalis Area Nordic is responsible for the joint Boskalis activities in the Nordic countries. Legally the separate companies mentioned below provide all the services in their region.

International Dredging and Marine Contractors



Terramare Oy



Boskalis Sweden AB



Terramare Eesti OÜ

Royal Boskalis Westminster nv

Royal Boskalis Westminster nv shares are listed on the Euronext Exchange and are traded there continuously. The share is listed on the Next 150 Index and on the AMX index in Amsterdam.

Strong Nordic Management Team

The management of Boskalis activities in the Nordic countries are organised under Boskalis Area Nordic. All projects inside this area are managed from Finland conducted by a strong Nordic Management Team.

Management team positions in Boskalis Area Nordic are as follows:

- Jarmo Yletyinen, General Manager
- Hans Lindström, Deputy General Manager
- Lasse Kajjala, Administration Manager
- Tapio Leinonen, RD & Finance Manager
- Seppo Ajanko, Project Manager
- Timo Soikkeli, Plant Manager



From left: Lasse Kajjala, Hans Lindström, Jarmo Yletyinen, Tapio Leinonen and Timo Soikkeli. Seppo Ajanko is out of the picture.

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Versatile Know-how in All Aspects of Marine Construction

Boskalis Area Nordic's projects:

- underwater highways
- harbours
- environmental assignments



Boskalis Area Nordic has strong experience and special know-how in harbour and marine construction. Specialisation in different types of dredging services, such as underwater drilling and blasting, port construction and various dredging methods in different soil types, has made us the leading contractor in the Nordic countries.

With our modern equipment we also carry out various types of piling works on both onshore and offshore locations to support our marine activities. Thanks to our versatile know-how, we can offer our customers the most cost-efficient projects, carried out on time.



About Us



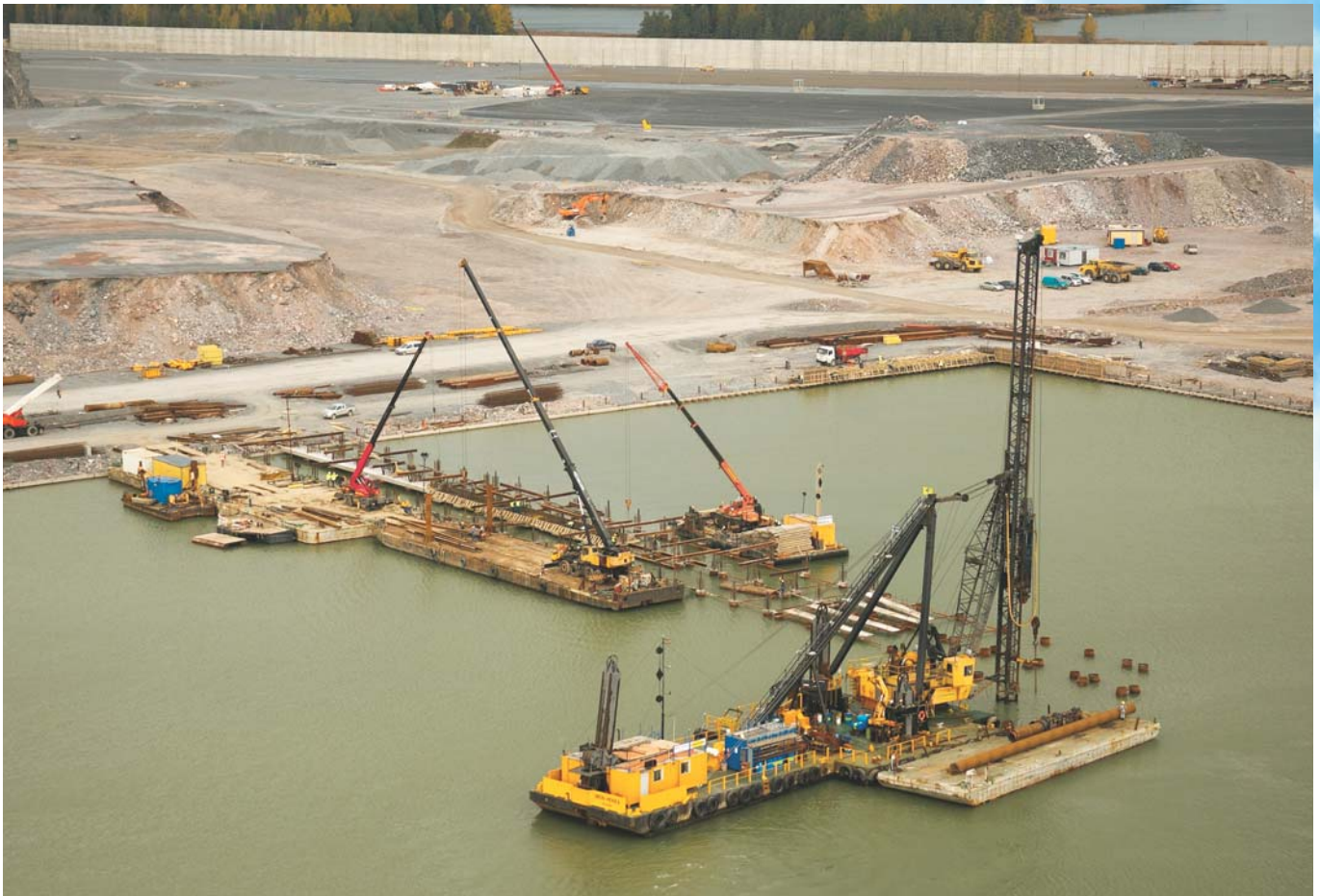
Over Half a Century in Marine Construction

Our experience, especially in port and waterway construction, has been acquired over half a century and includes all onshore and offshore structures. At the same time, we have carried out active development work for the whole dredging industry. Many of our innovations are at the leading edge of advances within the industry. We are a market leader in underwater drilling and blasting as well as mechanical rock dredging technology. Our strong experience and specialisation will also be required in continuous investment for the future. Taking the environment into consideration is a natural part of our operations today and it will continue to be so in the years to come.

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Boskalis Area Nordic's Strengths

In addition to our long and extensive experience, our strengths are based on our skilled, motivated staff and our own versatile fleet. Continuous development and maintenance of our prime movers are essential to our strength. Knowledge of Nordic geology and precise project quality control support improvements in our techniques and working methods. Furthermore, constant input into quality as well as health and safety and environmental protection provides support for our operations in every field of marine construction.

International Knowledge

We operate within the Boskalis group, a leading international dredging contractor. Boskalis was founded in 1910, when the founding families set up a new dredging business in Sliedrecht, the birthplace of the Dutch dredging industry. Boskalis is active in more than 50 countries across five continents. Including its shares in partnerships, Boskalis has approximately 8,000 employees. Its extensive knowledge of local conditions, geology, climates and cultures, combined with its expertise in dredging and dredging-related activities, makes Boskalis an ideal partner anywhere in the world.





Products and Services

Our services cover versatile expertise in all areas of dredging, such as port and harbour construction, and special slipform techniques for erecting high concrete structures. We execute large and technically demanding projects reliably and effectively.

1. Dredging and Reclamation

We have a long tradition of demanding dredging projects, such as dredging of fairways, harbour basins and dock areas as well as other onshore and offshore projects. Furthermore, a lot of attention today is paid to environmental dredging as well as to postprocessing of contaminated soils.

2. Underwater Drilling and Blasting

We have systematically developed techniques for underwater drilling and blasting of the hard sea bottoms typical of northern marine areas. In addition to our plant and the expertise of our personnel, we have developed an efficient and safe blasting method utilising liquid explosives.

3. Port and Harbour Construction

We have a substantial history of port and harbour construction in the Nordic area. The equipment and know-how required for building harbours and similar structures, together with proper project planning and execution, are highly developed.



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4. Concrete Slipform Casting

Concrete slipform operations are an essential part of our core business; the operations complement our portfolio of special expertise. Our slipform equipment enables us to carry out a variety of projects, such as quay wall elements and noise barriers.

5. Environment Construction

We have a long tradition of taking the environment into consideration, and operating in harmony with nature is one of our most important objectives. Our environmental construction includes, among other things, dredging and

treatment of contaminated sediments. Furthermore, it encompasses remote-controlled handling of dangerous objects on the sea bottom and construction of different types of foundations for offshore wind mill parks.

6. Special Projects

Our special know-how is also suitable for many other onshore and offshore projects, such as breakwaters, coastal protection, embankments, beacons, heavy duty piling, artificial islands and other marine structures. Our modern plant and equipment are also suitable for demanding offshore lifting work.





Professionals Plus Superior Plant



Versatile Expertise

We have over 300 top professionals responsible for the planning and execution of projects. Proper project planning includes monitoring of punctual progress and guarantees that quality and other criterias are fulfilled. Our motivated personnel are working under the supervision of the management in roles such as construction workers, slipform specialists, surveyors, drillers and chargers as well as operators of dredgers and piling machines creating the multiskilled team of top professionals.



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Our Own Fleet

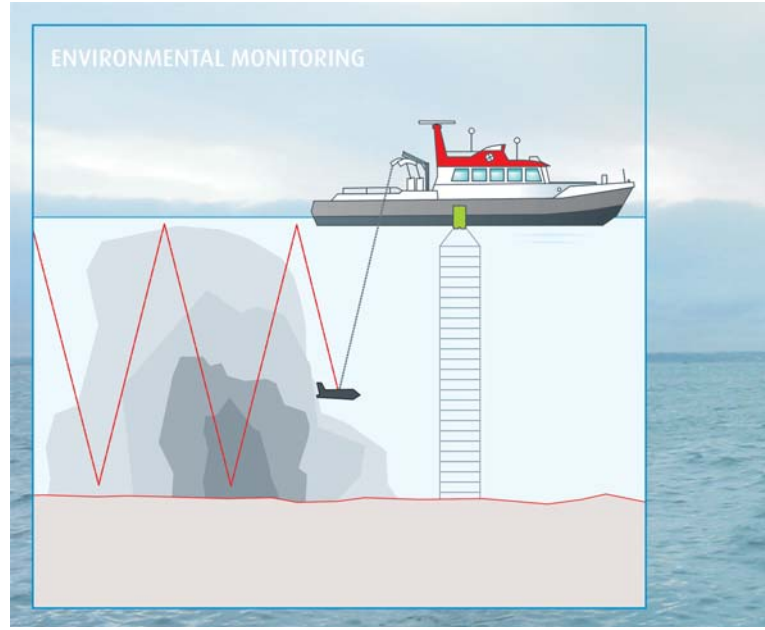
We own a highly efficient and versatile dredging and marine construction fleet, which includes around 40 different units of floating equipment, such as backhoe dredgers, grab dredgers, suction dredgers, drilling platforms, barges, tug-boats, work platforms, workboats and floating cranes. The lifting capacity of our largest floating crane is more than 200 tonnes. Our fleet also includes modern hydraulic piling units for execution of large offshore piling projects.

Plant design, Maintenance and Logistics

We are continuously developing our working methods and own plant. With the assistance of comprehensive maintenance, including the latest technical information, we update our working methods to ensure that our fleet remains reliable. Our versatile fleet enables the execution of several projects simultaneously. Flexible transportation and mobile maintenance allow quick transitions from one project to another not only within the Baltic region and but also worldwide. We also have our own yard and technical department, which are located in Loviisa, Finland.



Health and Safety, Quality and Environment



Occupational Health and Safety

We pay a lot of attention to health and safety in our operations. The company's accident figures are distinctly below the average for building industry. Health and safety is an essential part of our operations and we have won several safety awards in our field of operations. We have also received awards for the best sites in the area of marine construction.

International ISM Code

The Finnish Maritime Administration has audited us, and our vessels meet the strict requirements of the International Safety Management (ISM) Code. The Finnish Maritime Administration has granted the certificate to cargo vessels with a carrying capacity of over 500 BRT. The purpose of the code is to provide an international standard for the safe management and operation of vessels and to prevent pollution.

Certified ISO Quality Standards

Bureau Veritas Certification has audited our quality systems since the 90s and has stated that they meet the demands of the ISO standards. Continuous improvement is the key component of our quality system, which is certified in accordance with ISO 9001 and ISO 14001. Furthermore, our health and safety procedures meet OHSAS 18001 requirements. All operations are audited and various different operational systems are integrated into the company's management system.

RALA Certification of Competence in Construction Business

The Finnish Construction Quality Association, RALA, has granted us a RALA Certification of Competence. The certificate applies to waterway, port, harbour and embankment construction, including engineering. The certificate covers slipform casting as well.

Bureau Veritas Certification

The Finnish Construction Quality Association RALA



Development



We are well-known for many innovations in marine construction

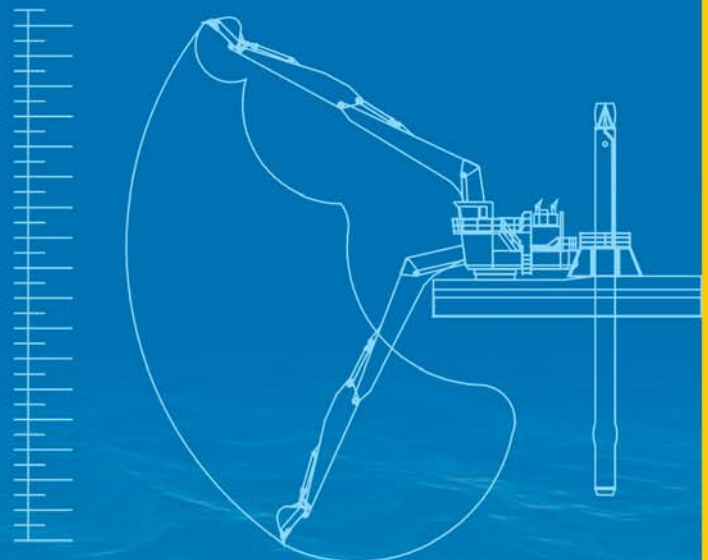
We continuously develop new working methods by creating new innovations for harbour and marine construction. During the development phase, the main focus is on improving health and safety and environmental awareness as well as on increasing production and extending our cost leadership. Many of the innovations have also brought added value to our international operations.



Innovations

- Data acquisition on underwater drilling and blasting, and data transfer to volume calculation and dredging control systems.
- Development of the complete process, including equipment for charging liquid explosives in under-water blasting.
- Development of underwater drilling technology for demanding substrate conditions.
- Development of a remote-controlled dredging fleet for cleaning of the sea bottom, which may contain explosives, for example.
- Comprehensive development of backhoe dredging in general.
- Development of controlled treatment of contaminated dredged sediments for beneficial use—funded by the European Union’s LIFE environments projects.

Continuous development in the field of harbour and marine construction has permanently created new practices and methods, such as retaining wall elements and special adaptation of drilling towers for underwater drilling and blasting.



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